



## Sales Activity Summary/Submarket

Austin MSA (Criteria: Property Name LIKE Sample AND Date of Transaction > 1/1/2000 and Includes: Conventional Housing and Affordable Housing and Student Housing )  
1st Quarter 2003

Submarket Project	Year Built	Total Units	Sales Price	Price/Unit	Price/SF	Sale Date	Grantor Grantee	Total number of sales: 1
<b>C</b> <b>Sample Profile #2</b> 5606 Lamar Blvd. N. Austin, TX 78751	1972	70	\$0	\$0	\$0	3/1/2003	Chelsea Group, Chris Conk & Partners 1518 West Koenig Ln. Austin, TX 78756 Ph: (512) 451-1673	
Terms of Sale:								Cal-State Investments, Eugene Vollucci 27520 Hawthorne Blvd. Ste. #103 Palos Verdes, CA 90274 Ph: (310) 245-6952
<b>FN</b> <b>Sample Sale #3</b> 1915 Wells Branch Pkwy. Austin, TX 78728	1987	304	\$14,900,000	\$49,013	\$74	6/29/2002	Henderson Global Investors J.P. Rachmaninoff 737 N. Michigan Ave., #1950 Chicago, IL 60611 Ph: (612) 341-7800	
Terms of Sale: 501c3 buyer								Shelter Corporation, Garrett Carlson Jr. , AD 900 2nd Ave. S., #880 Minneapolis, MN 55402 Ph: (210) 824-4221
<b>NW</b> <b>Sample Profile</b> 7011 Fiction Rd. Austin, TX 78729	2000	344	\$51,835,000	\$87,264	\$88	3/23/2001	Trammell Crow Residential, Bob Buzbee 221 W. 6th St., #2050 Austin, TX 78701 Ph: (512) 477-9900	
Terms of Sale: Price is unconfirmed by Grantor/Grantee. Additional rumored price of \$31,850,000								Henderson Global Investors, J.P. Rachmaninoff-AD 737 N. Michigan Ave., #1950 Chicago, IL 60611
<b>Sample Sale #4</b> 10015 Lake Creek Pkwy. Austin, TX 78729	2001	250	\$19,500,000	\$78,000	\$81	9/30/2002	Embrey Partners, Ltd. Jeff Booth 1100 NE Loop 410, #900B San Antonio, TX 78209 Ph: (210) 824-6044	
Terms of Sale: Unconfirmed sale price								Principal Capital Management, Tony Hepner AD 711 High St. G-21 Des Moines, IA 50311 Ph: (515) 246-5486

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