



Mission Tanglewood

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HISTORICAL AVERAGES

QTR/YEAR	AVG RENT	AVG SF	AVG RENT/SF	AVG OCC	QUARTERLY CONCESSIONS	QUARTERLY COMMENTS
1/2000	\$629	686	\$0.92	98.07%		
2/2000	\$635	686	\$0.93	96.42%		
3/2000	\$653	686	\$0.95	98.35%		
4/2000	\$657	686	\$0.96	98.07%		
1/2001	\$662	686	\$0.96	96.97%		
2/2001	\$672	688	\$0.98	94.38%		2Q01 6 down units due to fire
3/2001	\$672	687	\$0.98	97.49%	3Q01 Specials: 2wks free on 2s. 5 down units due to fire	2Q01 6 down units due to fire
4/2001	\$672	687	\$0.98	94.41%		5 down units due to fire
1/2002	\$632	687	\$0.92	91.90%	Reduced Rates, 1/2 off Dep; LNL no app fee.	5 down units due to fire
2/2002	\$616	687	\$0.90	92.18%	Reduced Rates	2Q02 - 5 Units down due to fire.
4/2002	\$605	685	\$0.88	91.16%	Reduced Rates: \$99 - \$199 Move in.	
1/2003	\$555	685	\$0.81	82.87%	Reduced Rates: \$99 - \$199 move in.	
2/2003	\$561	685	\$0.82	84.25%	LNL: 1 mo. Free.	
3/2003	\$550	685	\$0.80	91.16%	Listed Rates: 1 Bdrms. \$149 movein / 2's 1/2 mo. Free.	
4/2003	\$569	685	\$0.83	90.88%	LNL \$300 off 1st mo. Rent.	
1/2004	\$521	685	\$0.76	88.67%	Listed Rates: \$99 - \$199 move in.	1Q04: Ownership and Management Change
2/2004	\$545	685	\$0.80	89.50%	Listed Rates: \$200 - \$300 off on 12.	
3/2004	\$572	685	\$0.84	92.27%	Reduced Rates & Deposits.	
4/2004	\$585	685	\$0.85	88.67%	LNL \$10 Off/mo 12mo; \$200 off 1st Mo.	
1/2005	\$497	685	\$0.73	87.02%	Listed Rates: March Free / \$200 off April.	
2/2005	\$546	685	\$0.80	90.06%	Listed Rates: \$200 off 1st mo.	
3/2005	\$569	685	\$0.83	89.78%		
4/2005	\$592	685	\$0.86	96.13%		
1/2006	\$592	685	\$0.87	96.69%	Reduced Rates: No Deposit	
2/2006	\$741	685	\$1.08	97.24%	Major employer dicount	
3/2006	\$741	685	\$1.08	99.72%	3% Major employer dicount	
4/2006	\$741	685	\$1.08	98.34%	LNL: \$15 off per mo. On 2 Bdrms.	
1/2007	\$736	685	\$1.08	94.20%	Listed Rates: \$200 off 2 Bdrms.	
2/2007	\$747	685	\$1.09	98.62%		
3/2007	\$741	685	\$1.08	96.13%		
4/2007	\$670	685	\$0.98	96.69%	Reduced Rates	
1/2008	\$687	685	\$1.00	96.13%		
2/2008	\$706	685	\$1.03	95.03%		
3/2008	\$678	685	\$0.99	94.20%	Listed Reduced Rates on 12	
4/2008	\$723	685	\$1.06	93.37%	Listed Rates: \$100 move-in, no adm/app fee.	
1/2009	\$678	685	\$0.99	91.71%	\$15 Admin & \$15 App Fee	1Q09 - Ownership and Management Change
2/2009	\$678	685	\$0.99	93.09%		
3/2009	\$622	685	\$0.91	94.75%		
4/2009	\$574	685	\$0.84	91.99%		

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